

Nevada Hospital Reporting

(Pursuant to NRS 449.490, Sections 2 through 4)

Demographic Information

Name of Organization	Southern Hills Hospital & Medical Center
Location (City & State)	Las Vegas, Nevada
Fiscal Year Ended (mm/dd/yyyy)	12/31/2011
Description of Organization (number of facilities, bed size, major services & centers of excellence)	<p>Southern Hills Hospital & Medical Center is a 139-bed facility that officially opened on March 1, 2004 to provide services to the rapidly growing communities of Southwest Las Vegas. The facility is one of the newest and most technically advanced acute-care hospitals in the valley. Southern Hills has invested millions of dollars in cutting-edge technologies that improve quality patient care and help to reduce medical errors. Examples of these innovative healthcare technologies include bar-coded prescriptions, sensors to prevent babies from being swapped or abducted and electronic prescription ordering. Southern Hills Hospital was visited by executives from China because of its technological advances.</p> <p>The \$140 million, 279,000-square foot, full-service community hospital is located on 40 acres west of Sunset Road at I-215. The hospital concentrates on four core services areas- Emergency Services, OB/GYN Services, Diagnostic Imaging and Surgical Services.</p> <p>Certified as a Primary Stroke Center by Joint Commission.</p>
Governance/Organizational Structure (tax exempt status, affiliated entities)	Southern Hills Hospital & Medical Center is owned and operated by Southern Hills Medical Center, LLC, a Delaware limited liability company which is qualified to do business in Nevada. Southern Hills Medical Center, LLC is an indirect wholly-owned subsidiary of HCA Inc

Capital Improvements New Service Lines:

New Service Lines: List each new service line offered.

Major Facility Expansion:

Description	Prior Years Costs	Current Year Cost	R=Replace N=New	Const. In Progress?
RISE Behavioral Health Unit	\$0.00	\$	N	No

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Major Equipment:

Description	Prior Years Costs	Current Year Cost	R=Replace N=New	Expansion
Endoscopy scopes	\$	\$733,933	R	
Carefusion IV pumps	\$	\$649,329	R	
Carefusion Pyxis Dispensing machines	\$	\$523,008	R	
GE Dash & B650 monitors	\$	\$967,517	R	
GE Dash Series monitors	\$	\$516,429	R	
GE Telemetry monitors	\$	\$563,708	R	
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Other Additions and Total Additions for the Period:

Other capital additions for the period not included above	\$
Total Additions for the Period (Sum of Expansion, Equipment & Other Additions)	\$3,953,924

Home Office Allocation

Describe the **methodology** used to allocate home office costs to the hospital

As a means to reduce costs, it is common for healthcare companies, including HCA, to utilize the services of a central oversight company, also referred to as a management company. Instead of having to employ several different individuals for each function (at each hospital), an affiliate contracts with one management company to provide the facility its essential services at a cost-effective rate. Using a management company's services streamlines an entity's operations and creates efficiencies that, without the management company, perhaps would not be achieved. In return for providing these integral services to the hospitals, corporate office receives an arms-length fee, charged monthly. The fee is calculated as a percentage of net revenues which is similar to other management companies in the healthcare industry. The fee charged to HCA's wholly owned hospitals is calculated at 6.5% of net revenues.

Services provided under this management agreement include: consulting services in areas such as long-range planning, budget control systems, financial reporting systems and practices, contractual agreements, accounts receivable management, government reimbursement (including cost report preparation and filing), capital planning, internal audit, managed care contracting, legal services, and human resources services (including employee benefit design and management). Corporate office prepares and files federal, state and local tax returns and reports as well as tax audit and appeals management. HCA performs advisory services relating to design, construction and inspection of new physical facilities, and renovations, repairs and maintenance of existing physical facilities. Corporate office will provide direction in areas such as health services marketing, community and public relations, government affairs, quality assurance, patient safety initiatives and market research. HCA has placed a particular emphasis on patient safety and quality and has made a significant investment in these initiatives which provides no additional reimbursement, but provides a safer environment for the patient. The preceding is certainly not a comprehensive list of all services but rather a quick snapshot of the extent and wide range of corporate office's business.

Community Benefits Structure

Hospital Mission Statement	<p>Our staff is committed to the care and improvement of human life. In recognition of this commitment, we will strive to deliver high-quality & cost-effective healthcare in the community we serve. In pursuit of our mission, we believe the following statements are essential and timeless:</p> <ul style="list-style-type: none"> - We recognize and affirm the unique and intrinsic worth of each individual, - We treat all those we serve with compassion and kindness, - We act with absolute honesty, integrity, and fairness in the way we conduct our business and the way we live our lives, <p>We trust our colleagues as valuable members of our healthcare team and pledge to treat one another with loyalty, respect, and integrity</p>
Hospital Vision	Same as mission statement
Hospital Values	Same as mission statement
Hospital Community Benefit Plan (groups to target, decision makers, goals)	Yes

Mission Mapping (these are not required fields)

	Yes	No
Does your mission map to your strategic planning process?	X	
Do you have a dedicated community benefits coordinator?		X
Do you have a charitable foundation?		X
Do you conduct teaching and research?	X (Nursing ancillary students)	
Do you operate a Level I or Level II trauma center?		X
Are you the sole provider in your geographic area of any specific clinical services? (If Yes, list services.)		X

Community Health Improvements Services

Benefit \$220,203

Community Health Education	\$6,158
Community-Based Clinical Services	\$0.00
Health Care Support Services	\$214,045

Health Professions Education

	Benefit \$141,219
Physicians/Medical Students (net of Direct GME payments)	\$
Nurses/Nursing Students	\$141,219
Other Health Professional Education	\$
Scholarships/Funding for Professional Education	\$

Subsidized Health Services

	Benefit \$
Total Uncompensated Cost from Uncompensated Cost Report filed with DHCFP	\$13,655,520
Less: Medicaid Disproportionate Share Payments received for the Period	15,297.00
Less: Other Payments Received for these Accounts (County Supplemental Funds, etc.)	46,513
Net Uncompensated Care	\$13,593,710
Uncompensated SCHIP (Nevada Checkup) Cost	
Uncompensated Medicare Cost (see instructions)	10,434,708
Uncompensated Clinic or Other Cost	
Other Subsidized Health Services	
Less: Cost Reported in Another Category	(214,045)
Total Subsidized Health Services	\$23,814,373

Research

	Benefit \$0
Clinical Research	\$
Community Health Research	\$
Other	\$

Financial Contributions

	Benefit \$36,100
Cash Donations	\$36,100
Grants	\$
In-Kind Donations	\$
Cost of Fund Raising for Community Programs	\$

Community Building Activities

	Benefit \$133,222
Physical Improvements and Housing	\$
Economic Development	\$18,000
Community Support	\$
Environmental Improvements	\$115,222
Leadership Development and Leadership Training for Community Members	\$

Coalition Building	\$
Community Health Improvement Advocacy	\$
Workforce Development	\$

Community Benefit Operations

	Benefit \$7,230
Dedicated Staff	\$7,230
Community Health Needs/Health Assets Assessment	\$
Other Resources	\$

Other Community Benefits

(Briefly explain other community Benefits provided but not captured in sections above)	Benefit \$
	\$
	\$
Other Community Benefits Subtotal	\$

Total Community Benefit

	Benefit \$24,352,347

Other Community Support

	Benefit \$1,510,068
Property Tax	\$1,049,870
Sales and Use Tax	\$151,188
Modified Business Tax	\$309,010
Other Tax (describe)	\$
Assessment for not meeting minimum care obligation of NRS 439B.340	\$
Total Other Community Support	\$1,510,068

Total Community Benefits & Other Community Support

	\$25,862,415

List and briefly explain educational classes offered
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Southern Hills Hospital & Medical Center offers a number of educational opportunities for the community. Those classes include the following:

- **Lunch and Learn Series**
Southern Hills Hospital offers free Semi-monthly Health Education Classes for the community. Monthly topics cover most health concerns including: Heart Disease, Hospice Care, Living Wills, Cancer, Diabetes, etc. Local physicians are available for Q&A after the seminars.
- **AARP Safe Driving Classes**
Southern Hills Hospital provides meeting space for safe driving classes.
- **Adult Diabetes Class**
Southern Hills provides free classes for the community. Topics including overview, nutrition and medication.
- **Prepared Childbirth Classes**
Southern Hills offers classes for parents in preparing for the birth of baby. Discussion includes: breathing techniques; labor/delivery, cesarean section, pain management options, post-partum, baby care/feeding.
- **Breastfeeding class**
Southern Hills offers breast feeding classes to inform and support mom in successful breastfeeding
- **Fall prevention awareness**
Southern Hills offers this seminar in order to help increase public awareness about how to prevent and reduce falls among older adults.

Southern Hills Hospital is committed to developing the next generation of highly qualified clinical expertise through the following mechanisms:

- **Clinical Setting for Undergraduate/Vocational Training**
Southern Hills Hospital provides an acute care setting for nursing students to apply their learned theories, techniques, and the application of the nursing process. Through the clinical rotation, nursing students are assigned an experienced clinical preceptor to serve as a clinical role model and resource person.
- **Nurse Education Room**
Besides the “hands on” education as outlined above, Southern Hills Hospital provides a dedicated education room for nursing students to further enhance their education opportunities.

In addition to those items listed above, Southern Hills Hospital & Medical Center provides space for local home owner associations and local community groups at no charge for the facilities.

List and briefly describe other community benefits provided to the community for which the costs cannot be captured

Southern Hills Hospital & Medical Center provides a number of services where costs cannot be captured completely. These services include:

- Social Service Support for the homeless population served,
- Purchased medications for those patients with the inability to purchase those needed medications,
- Community Resource Definition
- Educational Pamphlets & Materials

Community Assistance Support to assist in gaining approval for government support of medical bills for those services needed outside the acute care setting, such as home health, IV infusion therapy, dialysis, SNF, Rehab etc.

Discounted Services & Reduced Charges Policy & Procedures

Charity Care Policy: (attach copies of actual policies if first filing or policy changed)		Policy Effective Date:01/01/05
Does the hospital have a policy? (Yes or No)		Yes
Policy covers up to what % of Federal Poverty Level?		200%
Discounts given up to what %?		100%
Amount of time to make arrangements (in days or months)		Limits based on account balance
Other comments		
Prompt Pay or Other Discounts: (attach copies of actual policies if first filing or policy changed)		Policy Effective Date:01/02/05
Does the hospital have a policy? (Yes or No)		Yes
Discounts given up to what %?		Inpatients: 86% OP Surgery: 86% OP: 81% ED: 81%
Amount of time to make arrangements? (in days or months)		Southern Hills Hospital & Medical Center makes every effort to qualify its uninsured population for Medicaid, Clark or Nye County Indigent program, or its charity program. If a patient does not qualify for these resources, a 30-day period is available for the patient to make reasonable payment arrangements with the hospital.
Other comments		Southern Hills Hospital provides the resources needed to assist the patients in gaining approval for the available indigent programs, Medicaid or County programs. If the patient does not qualify for these government programs, each uninsured patient is screened against the hospital's charity program for possible acceptance. Should the patient not qualify for the hospital's charity criteria, each patient is offered a standard uninsured discount.

Collection of Accounts Receivable Policies & Procedures

Effective Date of Policy	
Does hospital have established policy?	Yes
Does hospital make every reasonable effort to help patient to obtain coverage? (Yes or No)	Yes
Number of patient contacts before referral to collection agency	<p><u>Private pay > \$5,000</u> 4 letters, 5 telephone contact attempts.</p> <p><u>Private Pay < \$5,000</u> 3 letters, 2 telephone contact attempts.</p> <p><u>Patient liability after insurance < \$3,000</u> 4 letters, 3 telephone contact attempts.</p> <p><u>Patient liability after insurance > \$3,000</u> 3 letters, 5 telephone contact attempts</p>
Is collection policy consistent with the Fair Debt Collection Practices Act? (Yes or No)	Yes
Methods of communication with patient (e.g. phone, letter, etc.)	Phone and letters
Number of days prior to referral to collection agency	Average: 71 Days w Max of 140 Days
Is the patient notified in writing of referral to collection agency?	Yes
Is the patient notified in writing prior to a lawsuit being begun?	Yes
Other comments	

Chargemaster

Is hospital chargemaster available in accordance with NRS 449.490 (4) requirements? (Yes or No)	Yes
Is the chargemaster updated at least monthly? (Yes or No)	Yes
How is the chargemaster made available? (E.g. format, location, etc.)	<p>The Chargemaster is available during normal business hours in the hospital administrative offices. The hard copy document is sorted numerically by hospital billing number.</p>